



# GOVERNMENT OF SAINT LUCIA

*Department of Tourism, Information and Broadcasting*

3rd Floor, Sir Stanislaus James Bldg.  
The Waterfront, Castries  
Saint Lucia, West Indies



**SAINT LUCIA**  
Simply Beautiful

September 20, 2017

Mr. Sanovnik Destang  
President, Saint Lucia Hotel & Tourism Association  
Bay Gardens Resorts Ltd.  
Rodney Bay  
**GROS ISLET**

**Attention – Mr. John Mathurin**

Dear Sir,

**RE: INCENTIVE FOR THE DEVELOPMENT OF THE GROUND TRANSPORTATION  
SUB-SECTOR- Tours and Excursion Sector**

The Department of Tourism, Information and Broadcasting is pleased to inform you that Cabinet by **Conclusion No. 657 dated August 21 2017**, has approved the following Incentives Regime for the Tours and Excursion Sector as part of the Ground Transportation Sub-Sector:

1. 70% waiver of Import Duty and Excise Tax on the purchase or importation of vehicles to be used in the tours and excursion business;
2. 100% waiver of Import Duty and Excise Tax on the purchase or importation of hybrid or electric vehicles, to be used in the tours and excursion business;
3. All applications for incentives must be channeled through the Tourism Transportation Regulatory Committee (TTRC);
4. For existing operators, the concession shall serve for replacement purposes **only**. The replacement vehicle **must** be similar seating capacity as the vehicle being replaced;
5. Where an operator is seeking duty free concessions to replace three (3) or more vehicles, such application will be forwarded to Cabinet through the Tourism Transportation Regulatory Committee (TTRC);
6. Vehicles acquired by operators under this incentive regime shall be used **solely** for the purpose stated on the application;
7. Tours and Excursions operators **must** be duly registered and vehicles shall display a license plate as required by the Licensing Authority of the Department of Transport;

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8. Operators of vehicles approved under this incentive regime, **must** submit a copy of the Certificate of Registration issued by the Department of Transport, to the Department of Tourism;
9. Applicant **must** be compliant with any existing national standards, regulations or legislation, including but not limited to the 'Saint Lucia National Standard – SLNS 74:2006 Ground Tourism Transportation and the Motor Vehicles and Road Traffic Act Cap. 8.01, of the Revised Laws of Saint Lucia.
10. Concessions **will not** be extended to leased vehicles;
11. Vehicles **must** be insured at its market value.
12. Should the vehicle be sold or used for any other purpose without the approval of the Departments of Tourism and Transport, the owner/applicant will be required to pay the applicable duties; and
13. Should the vehicle be disposed of due to unforeseen circumstances, such as an accident where the vehicle is damaged beyond repair, the concessionaire will not forgo the concessions, provided that the vehicle was insured at the market value and that the requisite duties have been refunded.

Further, Cabinet agreed that the incentives for the Tours and Excursion Sector shall be valid for a period of **two (2) years** from **August 21, 2017** to **August 20, 2019**.

Please be guided accordingly,

Yours Sincerely,

  
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**PERMANENT SECRETARY**